



State of Delaware
800 MHz Next Generation Meeting Minutes
March 21, 2005

Attendees:

Baker, Bryant – DTI	Morris, Richard – Motorola
Cubbage, James – DVFA	Patterson, Greg – Governor's Office
Dempsey, Richard – Kent County	Pedersen, Robert – DivComm
Donaldson, Gene DeIDOT	Peterbrink, Bob – Capitol Police
Gates, Robert – DivComm	Reynolds, Richard – DTI
Hersey-Miller, Lynn – DTI	Seifert, Sharon – DTI
Hudson, Sheldon – Budget	Steele, Tom – Homeland Security
Martin, Jeff – RCC	Tyler, Ed – Budget Office
McDaniel, Chip – DNREC	Wessels, Joe – DEMA
McQuinn, Dennis – NCC 911	Wessels, Walter – Public Health
Miller, Jeff – NCC 911	Whitehead, Clay - Motorola

Motorola Presentation

Richard Morris, Clay Whitehead

Main Points:

- Rebanding is defined as relocating the spectrum for Public Safety to elevate Nextel
- Total process for all USA is 36 months
- Delaware is in the first wave to commence on 6/27/05
- Bearing Point will be the Transition Administrators (TA's) who will notify the licensee and handle all negotiations and assignment of channels
- Motorola recommends that The State of Delaware start the thought process, keeping the following items in mind
 - Negotiations should start in the first quarter of 2006
 - The State of Delaware will need a complete system inventory
 - Consider current frequency plan
 - Consider impact to your operation
 - Questions may be submitted to rebandqs@motorola.com

Welcome – Greg Patterson

Goals:

- Reaction to Motorola Presentation
- Review Project Status
- Review Potential Change Order Status

Agenda:

- | | |
|---------------------------------------|----------------|
| ▪ Motorola reaction? | Greg Patterson |
| ▪ Project Status | Bryant Baker |
| ▪ Change Orders Identified and Status | Bryant Baker |
| ▪ Summary and Next Meeting | Greg Patterson |

Motorola Reaction

R. Reynolds – The TA’s are only an administrative arm. They are the negotiators, and the keepers of the funds. It is his understanding that there will be no funding required by any entities upfront, and the TA’s will act in the best interest of public safety.

J. Martin – His concern is interference. The State of Delaware cannot live with outages. Nextel may need to expend funds to give Delaware coverage during any outage. He reminds us that Nextel is Motorola’s biggest customer. It is also his opinion that the “State” is working with the best team from Motorola.

B. Baker – We will need to spend time to plan rebanding.

Bob Pedersen – Keep records and document hours of time spent on rebanding for reimbursement

T. Steele asked if there was any discussion of “upfront” money.

R. Reynolds said there was not, but also suggests careful documentation.

J. Martin – The “State” should consider redundant systems for outages.

Project Status

- Overall – Stage 1 within budget, definite schedule slippage
 - DDR likely to approved by end of month
 - Schedule to be repositioned for Stage 1; overall length of project will not be effected
- Detailed Design Review (DDR)
 - Contractual issues with private tower owners continue, some progress made
 - Motorola wants to renegotiate payments to site-by-site milestones, will be submitting change order for same
- Funding Expended to date: \$3.8M
- Total Remaining Funding Committed FY05: \$10.2M*
- Project Contingency FY05: \$5.1M*
- Above does not include Dover PD grant work

*Does not include Wilmington Grant contracted or excess over contract

VRS Project Activities:

- Confirmation received that equipment will be ready for acceptance on or before the end of this month
- Rave review from Chuck Snyder (Rehoboth)
- CO for wideband amplifiers back with Motorola to adjust payment terms

Wilmington

- State has reviewed, approved MOU;
- Wilmington Dispatch zoning drawings completed and submitted
- Rodney site drawings reviewed by Mayor's office – approved with fencing modification, zoning drawings being prepared

Wrangle Hill

- Site drawings approved by project team
- Zoning drawings being prepared

Middletown

- Site walk a success – thanks!
- Site drawings in process, need to work around a newly-installed fence within the yard property

North Talleyville

- Solicited Clear Channel's cooperation, moving forward with negotiations on this site
- Still have Concord High as a "plan B" however this would have a significant impact on the project schedule
- Adding tenants to any new tower in that area in the near future highly unlikely

Iron Hill

- Have Cingular's attention by "leveraging" their desire to be on the DSP tower in Dover (additional Dover Downs coverage)
- Original "Plan B," new tower on the County Park property, not viable per deed restrictions
- Proposed lease under DAG review

Hockessin

- Lease and Waiver under review with DAG
- On hold with site drawings and acquisition until DAG approves

Winterthur

- Museum, Global want to replace existing tower with a new tower in-place
- Will require careful migration to eliminate site outage risk

RECOM

- Site drawings, zoning drawings approved, submitted
- Change order pricing still being negotiated

Christiana Towers

- Site rendition photos submitted, being reviewed by UD personnel
- Lease/MOU under review by DAG

Kent

- Milford (Stage 1)
 - MOU/Lease with DAG for review
 - Site drawings approved, zoning drawings being prepared
- Dover (Stage 2 and "4")
 - Limiting tower height to 130' due to Base proximity
 - Electronics (Consoles et al) SOW package completed, submitted to Dover and DEMA
- Radio Shop/Woodside
 - Even without the reduced tower at Dover PD, Woodside is loaded
 - KCRS tower cannot be replaced, and max extension will not be sufficient to provide coverage, microwave
 - Prime alternate site is Polytech (new tower)

Sussex

- Laurel
 - Site plan approved, Zoning drawings being submitted
 - MOA for this site, other DelDOT properties in review at DelDOT

Change Orders

Major Change Order submissions imminent:

- Milestone Payment Plan
- Shelter Size Reduction (\$241K credit)
- Ice Shield Elimination (\$129K credit)
- DOT Sign Shop shelter (\$363K)
- Laurel (\$1.3M)
- Milford – Carlisle Site (\$375K)

Next Meeting: Monday, April 18, 2005, 1:30 pm, Governor's Conference Room, Tatnall