

## **Summary of Proposal Evaluation efforts (6/18/04)**

The State received responses to our RFP from all Offerors on April 30<sup>th</sup>, 2004. The quality of the responses was mixed; essentially, the Contract Review Committee (CRC) found that the system integrator proposals in particular to be unresponsive to the point of being unable to fairly evaluate them and assign scoring per the RFP scoring criteria.

The CRC responded by issuing a set of over 300 questions to the bidders, and instructed them to provide a presentation featuring their answers during the oral presentations May 17<sup>th</sup> – 19<sup>th</sup>. As a result of the CRC's questions and the discussions during the orals, both of the system integration bidders significantly amended their proposals. A second round of questions (approximately 200) from the CRC to the bidders were answered by the bidders, and prompted the need for another set of oral presentations to allow the CRC to fully understand the bidders offerings. These presentations were held only with the system integrator bidders on June 15<sup>th</sup>.

The CRC has issued a third set of questions to the bidders, consisting of a request to formalize their amended proposals and providing compliance information. This response is due June 23<sup>rd</sup>, after which the CRC fully expects to release yet a fourth and final set of questions (until such time we receive the answers to at least the third set of questions, the CRC has very little to report to the Next Generation Committee). The responses to the final question set will allow the CRC to thoroughly evaluate and score the proposals. Each of the CRC members may also provide written justification for scoring, particularly in cases where the member has scored the factor extremely high, extremely low, or if assigned significantly different scores between the bidders. This effort may take up to two weeks for the scoring to be completed from the receipt of the answers from the fourth question set.

Assuming the bidders are allowed two weeks to respond to the CRC's final set of questions, scoring will not be completed until the end of July. In addition, the 800MHz Next Generation Committee needs to write the report for the Governor's Office; this report should be issued for the Governor's review prior to the announcement of the winning bidder. To this end, the State will be requesting the bidders to agree to an extension past the 90-day contract award deadline, presently July 29<sup>th</sup>. The proposed extension date has presently not been determined, but it will likely be requested for the end of August.